

LAGUNA BEACH SENIORS, I  
**2010 BUDGET**

Board Approved  
**12/10/2009**

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**BUDGET SUMMARY**

**INCOME**

Total 4100 · Donations	\$87,500
Total 4200 · Grants	62,000
Total 4300 · Fundraising	<u>96,000</u>
Total Donations, Grants, Fundraising	\$245,500
Total 4400 · Program Service Revenue	13,800
Total 4500 - Investment income	3,200
AMOUNT NEEDED TO BALANCE	<u>35,500</u>

**Total income** **\$298,000**

**EXPENSE**

Total 5300 · Fundraising Expense	\$40,016
Total 5400 · Program Service Expense	92,910
Total 6000 Management & general expense	<u>165,074</u>

**Total expense** **\$298,000**

**INCOME**

<b>4100</b>	<b>Donations</b>		
4101	Contributions-less than \$1,000		10,000
4102	Cornerstone Club \$1000+		50,000
4103	Board of Directors		7,500
4104	Corporate		20,000
	Total 4100 · Donations		<u>87,500</u>
<b>4200</b>	<b>Grants</b>		
4201	Government		20,000
4202	Foundation		40,000
4203	Art Enrichment Grant		2,000
	Total 4200 · Grants		<u>62,000</u>
<b>4300</b>	<b>Fundraising</b>		
4301	Holiday Lunch/Dinner		5,000
4302	Legacy Ball		85,000
4303	Use of Facility		1,000
4304	Other		5,000
	Total 4300 · Fundraising		<u>96,000</u>
<b>4400</b>	<b>Program Service Revenue</b>		
4401	Member Activities	<b>Sched 4401</b>	12,000
4402	Library Services		1,800
	Total 4400 · Program Service Revenue		<u>13,800</u>
<b>4500</b>	<b>Investment Income</b>		
4501	Interest Ckg/Sav	CN	200
4502	Investment Interest	CNI	3,000
	Total 4500 - Investment income		<u>3,200</u>
	<b>Shortages &amp; fund transfers</b>		
<b>4900</b>	<b>AMOUNT NEEDED TO BALANCE</b>		35,500
	<b>Total Income</b>		<u><b>\$298,000</b></u>

**EXPENSE**

<b>5300</b>	<b>Fundraising Expense</b>		
5301	Holiday lunch/dinner		2,500
5302	Legacy Ball		30,000
5303	Cornerstone Club		2,000
5304	Donor Recognition Event		5,000
5305	Other		516
	Total 5300 · Fundraising Expense		<u>40,016</u>
<b>5400</b>	<b>Program Service Expense</b>		
5401	Member Activities	Sched 5401	4,500
5402	Library Services		1,800
5403	Day Travel Program		300
5404	Outreach Program	Sched 5404	26,900
5405	Volunteer Program	Sched 5405	51,410
5406	Boardwalk Prtg & Postage	Sched 5406	6,000
5407	Art Enrichment		2,000
	Total 5400 · Program Service Expense		<u>92,910</u>
<b>6000</b>	<b>Management and General Expenses</b>		
6001	Annual Audit/Tax Filing		8,000
6002	Bank Charges		300
6003	Conferences/Meetings		1,000
6004	Credit Card Fees		500
6005	Dues and Memberships		500
6006	Insurance	Sched 6006	13,000
6007	Miscellaneous		2,000
6008	Office Exp (supplies, stamps etc.)		2,000
6009	Professional Services	Sched 6009	2,250
6010	Reimbursed Mileage		300
6011	Salaries and Wages	Sched 6011	111,724
6012	Taxes Related to Payroll		14,000
6013	Licenses/Filing fees		100
6014	Telephone/Internet		2,000
6015	Website		400
6016	Marketing		7,000
	Total 6000 Management & General Expense		<u>165,074</u>
	<b>Total Expense</b>		<b>298,000</b>
	<b>Net Ordinary Income</b>		<b>\$0</b>

## DETAIL SCHEDULES

### REVENUES

#### PROGRAM SERVICES INCOME

<b>4401</b>	<b>Member Activities</b>	
44011	Computer Club	400
44012	After Hour Socials	2,000
44013	Mah Jongg Club	100
44014	Floral Class	1,200
44015	Ball Room Dance Class	
44016	Sing Along Class	
44017	Knitting Class	300
44018	Bridge Club	2,000
44019	White Elephant Sales	1,000
44020	Movie Monday	
44021	Birthday Club	
44022	Bingo Club	
44023	Other Income-member activities	<u>\$5,000</u>
	Total Income -Member Activities	<u>12,000</u>

**EXPENSES****PROGRAM SERVICES EXPENSE**

<b>5401</b>	<b>Member Activities</b>		
54011	Computer Club		300
54012	After Hour Socials		1000
54013	Mah Jongg Club		
54014	Floral Class		
54015	Ball Room Dance Class		
54016	Sing Along Class		
54017	Knitting Class		
54018	Bridge Club		200
54019	White Elephant Sales		
54020	Movie Monday		300
54021	Birthday Club		200
54022	Bingo Club		800
54023	Other Entertainment/Classes		1000
54024	Flyers/copies		200
54025	Art Enrichment Program		500
	Total Expense- Member Activities		<u>4,500</u>
<b>5404</b>	<b>Outreach Program</b>		
54041	Case Worker	<b>Sched 54041</b>	26,650
54043	Materials, brochures		250
	Total Expense-Outreach Program		<u>26,900</u>
<b>5405</b>	<b>Volunteer Program</b>		
54051	Prog Mgr/Volunteer Coord.	<b>Sched 54051</b>	32,760
54052	Admin. Assistant to Volunteer Coordinator	<b>Sched 54052</b>	15,600
54053	Training materials		500
54054	Volunteer recognition		2,550
	Total Expense-Volunteer Program		<u>51,410</u>
<b>5406</b>	<b>Newsletter printing &amp; mailing</b>		
54061	Printing		4,000
54062	Mailing		2,000
54063	Graphics/photos		0
	Total Newsletter Expense		<u>6,000</u>
<b>6006</b>	<b>Insurance</b>		
60061	D. and O. Liability		1,500
60062	Medical Benefits		3,000
60063	Worker's Compensation		2,000
60064	Liability Insurance/Building		6,500
	Total Insurance		<u>13,000</u>
<b>6009</b>	<b>Professional Services</b>		
60091	Accounting/Payroll		1,000
60092	Computer Assistance		1,000
60093	Quickbooks Payroll Fees		250
	Total Professional Services		<u>2,250</u>

<b>6011</b>	<b>Salary and Wages-</b>	<b>Detail Management and General</b>
	<b>60111</b>	Executive Director
		Hours 40
		Weeks 52
		Rate 33.66
		Amount \$ 70,000
	<b>60112</b>	Data Mgr/Support
		Hours 30
		Weeks 52
		Rate \$20.90
		Amount \$32,604
	<b>60113</b>	Admin Asst/Finance
		Hours 10
		Weeks 52
		Rate \$15.00
		Amount \$7,800
	<b>60114</b>	Admin Asst.
		Hours 10
		Weeks 12
		Rate \$11.00
		Amount \$1,320
		Total <b>6011 Salaries</b> -Management & General \$111,724
	<b>Salary and Wages-</b>	<b>Detail Programs Services</b>
	<b>54051</b>	Prog Mgr/Volunteer Coord.
		Hours 30
		Weeks 52
		Rate \$21.00
		Amount \$32,760
	<b>54052</b>	Admin. Assistant to Volunteer Coordinator
		Hours 20
		Weeks 52
		Rate \$15.00
		Amount \$15,600
	<b>54041</b>	Case Worker
		Hours 10
		Weeks 52
		Rate \$26.25
		Amount \$13,650
	<b>54042</b>	Case Worker #2
		Hours 10
		Weeks 52
		Rate \$25.00
		Amount \$13,000
		Total <b>5404/5405 Salaries</b> -Program Services 75,010
		<b>Total Salaries &amp; Wages</b> 186,734